



In touch with customers in touch with success.

The Company ifm electronic Pty (Ltd)

"Our employees represent the biggest asset of our company. The potential of this asset also determines ifm electronics' power and thus determines our success."(Extract from ifm' company philosophy).

The German company ifm electronic is a leading manufacturing and distributing company-supplying products to the automation industry. Having more than 6000 staff worldwide we are present on an international level, in more than 70 countries. ifm combines the internationality and innovative strength of a growing group of companies with the flexibility and close customer contact of a medium-sized company.

The automation range includes inductive and capacitive proximity switches, photoelectric switches, safety light curtains and industrial camera devices, the process control devices include flow, pressure and temperature monitors, transmitters etc. Networking products are ASi based and have gateways to Bus systems on a higher platform or Ethernet. IO-Link our sensor network solution for Industry 4.0. Condition monitoring (RTM) of machines is also in the scope of equipment that we offer.

The S.A part of ifm electronic is a totally owned subsidiary of ifm electronic (gmbh) in Germany. IFM Electronic South Africa has been in operation since March 2008 and to date employs over 57 people. Locally our Head Quarter is based in Pretoria, with branches and sales offices in most major centres throughout South Africa.

Field Technical Sales Engineer - Industrial Network Department

Position Description

is characterised by a diploma or higher, in electrical or instrumentation fields. You must have already gained industrial work experience in the field of automation or process control and have in depth knowledge of the industry. Proficiency with PLC's and industrial network control systems and protocols (AS-I, Profibus, Modbus, EtherNet/IP, EtherCAT, DeviceNet, etc) will be a prerequisite, as will experience in co-ordinating and implementing projects. Training or experience in sales is not a requirement but could be an advantage, similarly proficiency with MS Office products and Lotus Notes.

You must have a likeable character and be conscious as regards to your presentation of yourself, with a professional attitude to all aspects of your life and career. Have the ability to present concepts in an understandable way to people. You should be committed and innovative, highly self-motivated to be able to work with minimal supervision, have ideas, want to set and achieve ambitious goals.

Working for the Industrial Network department you will be responsible for provision and transfer of information regarding products, applications, technical solutions and technology to both our national sales team and our customers. Your committed and goal-oriented approach to work and your knowledge on how to ideally implement the company's interests within the framework of your task, taking into account the customers' needs is paramount to success in this position.

The future with ifm electronic would mean working for a large international company with a leading and innovative product line of many years standing. An exciting future with Industry 4.0 at the forefront of our vision. Stay at the leading edge of technology.

Duties

1. Customer visits, presentations and support of products.
2. Technical assistance to customers.
3. Project support throughout the region.
4. Assist with OEM's and System Integrators in the Region.
5. Product training of customers and sales team
6. Look after and build Demo equipment as required
7. Ensure knowledge of all products is at a high level.
8. Assist with functions and Trade Shows
9. Updating CRM (Lotus Notes) and all other reporting that is required

Area of responsibility includes all of Southern Africa. Based at the Pretoria HQ. Travel both local and overseas must be expected.

Reporting to the New Business Manager (Network Department), the vacancy is at the Pretoria head office.

The starting date. The vacancy exists so starting date is negotiable.

Remuneration. Includes fixed salary, commission, bonus structure, completely expensed company vehicle, non-contributory provident fund.

Leave. 15 working days per annum growing to a maximum of 25 days according to company policy

Forward CV's to
olivia.msiza@ifm.com

Attention HR Manager
Closing date for application 31 May 2018

ifm – close to you!