



In touch with customers. In touch with success.

Vision for the future...

Are you in a Sales & Support role or looking to start?

ifm electronic:

In existence for almost 50 years, ifm electronic is global organisation specialising in the manufacture and distribution of sensing, control and condition monitoring products for almost all industries. A fast growing area of which is the vision and identification systems. These products and the services offered by ifm are recognised as being at the forefront of innovation and to the highest quality.

The role:

Vision & Identification Sales & Support Specialist

ifm electronic is looking for a high quality individual to join the sales team and grow the machine vision and identification business even further. As part of our team, your role will be to increase the sales of these products by identifying new business opportunities and generating the required sales from these opportunities. Part of this role will also involve generating technical sales proposals, project management, commissioning the systems sold and delivering training courses - making the role varied, challenging but ultimately very rewarding. Regular travel and overnight stays within the UK plus occasional international travel will be required. An industry sector with huge potential make this a fantastic opportunity for you to develop your career with a world-class employer.

Interested?

You must currently reside in the UK and be able to provide the appropriate documentation to work in the UK.

Email enclosing your CV to Sara Meade: sara.meade@ifm.com

ifm electronic Ltd
Kingsway Business Park,
Oldfield Road, Hampton, Middlesex, TW12 2HD
<https://www.ifm.com/gb/en/shared/company/about-us>

Person:

Innovative, a positive attitude and tenacity are essential attributes along with a desire to develop and learn. As an amount of your time will be spent with customers throughout the UK, the ability and willingness to travel is essential. You must be capable of using your acquired knowledge, skills and abilities to make ifm the preferred choice. You will also need commercial awareness, good problem solving skills, self-motivation and the determination to succeed.

“The jobholder is a key contributor to the organisations goal of providing the highest quality solutions to customers and becoming a leading supplier for vision and identification systems.”

Experience:

Ideally educated to a minimum of ONC/HNC standard, the successful candidate should possess a sound knowledge of vision and other identification products. Experience of Halcon, Lightlab, PCL and SQL databases is advantageous, but not essential. Full product training will be given.

ifm – close to you!